

# **India's Aviation Sector**

For Prelims: Regional Connectivity Scheme-UDAN, Open Sky Agreement, Goods and Services Tax (GST), Carbon Neutrality, Digi Yatra

For Mains: Transformation of India's aviation sector, Government Policies & Interventions

#### Source: IE

# Why in News?

After ruling the Indian skies, IndiGo is now attempting to make a mark globally with non-stop, long-haul, and low-cost flights from Indian airports.

 However, the long-haul, low-cost airline model has been a challenge for many airlines, with numerous failures and few relatively stable and profitable operations.

# What is the Long-haul, Low-cost Air Travel Model?

#### About:

- The long-haul, low-cost air travel model is an attempt by low-cost carriers (LCCs) to expand their operations beyond short-haul domestic and regional routes and offer non-stop, long-duration flights at lower fares.
  - This model aims to replicate the success of LCCs in the short-haul segment by applying similar cost-cutting strategies and business practices to long-haul operations.

#### Challenges:

- Higher fuel costs for operating larger, wide-body aircraft on long-haul routes.
  - Increased operating costs for wider aircraft, such as more crew, maintenance, and airport fees.
- Difficulty in maintaining the rapid turnaround times and high aircraft utilisation levels that are critical to the LCC business model.
- Balancing the need for passenger comfort and amenities on long flights with the low-cost carrier's focus on minimising costs.
- Establishing a **viable network** and flight schedule that can sustain demand and profitability on long-haul, low-density routes.
- Competition from established full-service carriers with stronger brand recognition and loyalty on long-haul international routes.

#### Successful Examples:

- A few long-haul LCCs like Scoot, Jetstar, and French Bee have managed to establish relatively stable and profitable operations.
- Key strategies include offering a hybrid product with some premium/business class amenities, targeting underserved routes, and leveraging strong domestic/regional networks.

# What is the Progress of India's Aviation Sector?

#### India's Aviation Boom:

- India has emerged as the third-largest domestic aviation market in the world, after the USA and China.
  - The industry has undergone a remarkable transformation, shedding its previous limitations and evolving into a vibrant and competitive sector.
- Proactive policies and strategic initiatives by the government have catalysed the growth of the aviation sector, fostering a conducive environment for expansion and innovation.

# Infrastructure Development:

- India's airport network has witnessed a remarkable transformation, doubling its operational airports from 74 in 2014 to 148 in April 2023, facilitating increased air travel accessibility.
  - Regional Connectivity Scheme-UDAN:
    - The <u>Regional Connectivity Scheme-Ude Desh ka Aam Nagrik (RCS-UDAN)</u> was launched in 2016 to provide connectivity to unserved and underserved airports in the country.
    - The scheme aims to revive existing airstrips and airports, bringing essential air travel access to isolated communities and boosting regional economic development.
    - With 517 RCS routes operational, connecting 76 airports, UDAN has facilitated air travel for over 1.30 crore people, promoting accessibility and economic growth

#### Passenger Growth:

- The aviation industry is experiencing a remarkable resurgence post-Covid, with a surge in passenger demand.
  - From January to September 2023, domestic airlines carried 112.86 million passengers, a 29.10% increase compared to the same period in 2022.
  - International airlines carried 45.99 million passengers between January and September 2023, a 39.61% increase compared to the same period in 2022.

# Carbon Neutrality:

- The Ministry of Civil Aviation (MoCA) has taken initiatives to work towards carbon neutrality and achieving net zero carbon emissions at airports in the country.
  - Airport operators have been advised to map carbon emissions and work towards carbon neutrality and net zero emissions in a phased manner.
- Greenfield airports are being encouraged to prioritise carbon neutrality and net zero emissions in their development plans.
  - Airports like Delhi, Mumbai, Hyderabad, and Bengaluru have achieved **Level 4+ ACI Accreditation and become carbon neutral.**
  - 66 Indian Airports are operating on 100% Green Energy.

# What are the Challenges Facing India's Aviation Industry?

#### High Fuel Costs:

 Aircraft Turbine Fuel (ATF) expenses can represent 50-70% of an airline's operational costs and import taxes add to the financial burden.

#### Dollar Dependency:

• Fluctuations in the **dollar rate impact profits as major expenses** like aircraft acquisition and maintenance are dollar-denominated.

#### Cutthroat Pricing:

 Airlines often engage in aggressive price competition to attract passengers, leading to thin profit margins amidst high operational costs.

# Limited Competition:

- Currently, IndiGo and a resurgent Air India hold the majority share, possibly nearing 70% combined. This concentration of power can lead to:
  - **Limited Competition:** With fewer major players, there's a risk of reduced competition on routes, potentially leading to higher fares for consumers.
  - **Pricing Power:** The dominant airlines may have more leverage to influence ticket prices, especially if they coordinate strategies.

#### Grounded Fleet:

• A large portion (over a quarter) of Indian aeroplanes are grounded due to safety concerns and financial issues, hindering capacity.

#### Environmental Concerns:

 Pressure to reduce carbon emissions and adopt sustainable practices can add complexity to growth strategies.

# **India's Initiatives Related to Aviation Industry**

- UDAN Scheme (Ude Desh ka Aam Nagrik).
- National Civil Aviation Policy, 2016
- Goods and Services Tax (GST) rate reduced to 5% from 18% for domestic Maintenance, Repair and Overhaul (MRO) services.
- Open Sky Agreement
- <u>Digi Yatra</u> for Seamless Travel: This digital platform facilitates a contactless experience for air travellers, with features like facial recognition and paperless check-in.





# **UDAN SCHEME**

Ude Desh Ka Aam Naagrik

Ministry of

Civil Aviation

20 16

## **FEATURES:**

- Connecting Small and Medium cities with big cities through air service
- Providing affordable, economically viable, and profitable air travel
- Extending financial incentives to selected airlines to encourage operations from unserved and under-served

# ABOUT:

- A Regional Connectivity Scheme (RCS)
- Launched in October 2016 and operational for a period of 10 years
- Formulated in Pursuance of the National Civil Aviation Policy (NCAP)-2016
- Udan 5.0 is the latest project.

# **BENEFITS:**

- Democratisation of the Aviation Sector
- Employment Generation
- Boost to Tourism Sector
- Connecting smaller airports, special helicopters and sea plane routes.

## · Lifeline UDAN:

Air transport of medical cargo and essential supplies across India at the time of the Covid-19.

## · Krishi UDAN:

To assist farmers in transporting agricultural products

## · International UDAN:

To connect India's smaller cities directly to some key foreign destinations.







# **Way Forward**

- **Diversification of Fuel Sources:** Emulate initiatives to incorporate biofuels into the fuel mix, reducing dependence on traditional ATF and mitigating the impact of import taxes.
  - Implement **fuel hedging strategies** to manage the volatility of fuel prices, a practice used by many international airlines.
- Ancillary Revenue Streams: Develop ancillary revenue streams such as cargo services, in-flight sales, and premium services to bolster profits.
- **Competitive Pricing Strategies**: Utilise advanced yield management systems to optimise pricing and maintain profitability without engaging in detrimental price wars.
  - Strengthen customer loyalty programs to encourage repeat business and reduce the need for aggressive pricing tactics.
- **Regulatory Reforms:** Advocate for regulatory reforms that encourage new entrants and prevent monopolistic practices in the industry.
- Route Rationalisation: Encourage airlines to explore under-served routes, thereby increasing competition and offering more choices to consumers.
  - Consider aircraft leasing options to maintain operational flexibility and reduce financial burdens associated with owning a fleet.
- Carbon Offset Programs: Implement carbon offset programs like the ICAO Carbon Emissions
   Calculator (ICEC) to measure and mitigate the environmental impact.

#### **Drishti Mains Ouestion:**

Q. Evaluate the progress of India's aviation sector, considering factors such as infrastructure development, passenger growth, and the impact of government policies.

# **UPSC Civil Services Examination, Previous Year Questions (PYQs)**

## **Mains**

**Q.** Examine the development of Airports in India through joint ventures under Public-Private Partnership (PPP) model. What are the challenges faced by the authorities in this regard? **(2017)** 

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