



## Managed Care Organisations

**For Prelims:** [Ayushman Bharat Mission](#), [National Health Policy 2017](#), Managed Care Organization (MCO), [International Labour Organization \(ILO\)](#)

**For Mains:** Challenges to MCOs in India, Steps to develop MCOs in India, [Universal Health Coverage \(UHC\)](#)

[Source: TH](#)

### Why in News?

Recently, a prominent healthcare chain in South India announced its venture into **comprehensive health insurance**, integrating insurance and healthcare provision functions under one roof, mirroring a **managed care organisation (MCO)**.

- In a related development, an [International Labour Organization \(ILO\)](#) paper has also revealed that achieving universal social protection for low- and middle-income countries would necessitate an **additional USD 1.4 trillion per year**.

### Note:

- **MCOs in US:** MCOs in the U.S. have predominantly **served urban, high-income populations**.
  - Successful MCOs **require significant financial clout, managerial expertise**, and a well-defined beneficiary base.

### What is the Background of Managed Care Organizations(MCOs)?

- **About:**
  - An MCO is a healthcare provider whose goal is to **provide appropriate, cost-effective medical treatment**.
  - MCOs in the US evolved from early 20th-century prepaid healthcare practices.
  - **Mainstreaming in the 1970s:** The combination of insurance and service functions arose to manage costs, focusing on prevention, early management, and cost control with fixed premiums.
  - **Evolution:** MCOs have **diversified and penetrated** deeply into the health insurance space, although robust evidence of their impact on health outcomes and preventive care is limited. They have, however, **helped reduce costly hospitalisations** and associated expenses.
- **Development in India:** Since the 1980s, India's health insurance has focused on **indemnity insurance** and covering **hospitalisation costs**, despite a large market for outpatient consultations.

## Bridging the Financing Gap for Universal Health Coverage

- **Global and Regional Financing Needs:**
  - **Financing Gap:** Achieving universal social protection in low- and middle-income countries **requires an additional USD 1.4 trillion annually**, with essential health care comprising 60.1% of this need.
  - **Regional Disparities:** Africa faces the largest financing gap, followed by the Arab States, Latin America, and Asia.
- **Strategies to Expand Fiscal Space:**
  - **Domestic Resource Mobilisation:** Progressive taxation, **social security contributions, and formalising employment** and enterprises are crucial.
  - **Fuel Subsidies:** Removing explicit and implicit fuel subsidies could generate significant fiscal space.
  - **Debt Management:** Renegotiating government **debt at lower interest rates** could free resources for social protection.
  - **Official Development Assistance (ODA):** Increasing ODA is vital, especially for low-income countries where the financing gap is substantial.

## What are the Challenges to MCO in India?

- **Limited Reach:** MCOs in India primarily target the affluent, urban population as health insurance market is **skewed towards urban areas**. This neglects the vast rural demographics and hinders efforts towards [Universal Health Coverage \(UHC\)](#).
- **Informal Outpatient Care:** A significant portion of healthcare in India occurs in informal **outpatient settings**. This lack of standardisation and regulation makes it difficult for MCOs to integrate and manage care effectively.
- **Absent Standard Protocols:** The widespread **absence** of widely accepted **clinical protocols** across healthcare providers creates inconsistency and reduces the quality control MCOs rely on.
- **Economic Unsustainability:** High operational costs and resulting unaffordable premiums for MCO plans create a financial hurdle. This discourages participation and hinders long-term viability.
- **Lack of Incentives for Cost Control:** The current health insurance model in India hasn't fostered a culture of **consumer-driven cost control**, a core principle of MCOs.

## What are the Steps Needed to Develop MCOs in India?

- **Focus on Rural Outreach:** Partner with government initiatives like [Ayushman Bharat](#) to expand coverage and leverage existing rural healthcare infrastructure. This aligns with the [National Health Policy 2017's](#) push for UHC.
- **Standardisation and Regulation:** Advocate for the development and implementation of standardised clinical protocols across outpatient settings. Collaborate with the [National Health Authority \(NHA\)](#) for accreditation and quality control mechanisms.
- **Technology and Innovation:** Utilise technology to streamline processes, reduce administrative costs, and offer **telemedicine services** to bridge the rural-urban gap. This aligns with recommendations from the **Committee on Affordable Healthcare for All**.
- **Value-Based Pricing:** Implement **value-based pricing models** that reward quality care and efficient service delivery. This incentivises cost control and aligns with suggestions from [NITI Aayog](#).
- **Public-Private Partnerships:** Foster [public-private partnerships \(PPPs\)](#) to leverage government resources and private sector expertise for broader reach and improved infrastructure.
- **Data-Driven Decision-Making:** Encourage data collection and analysis to track healthcare trends, **identify cost-effective treatment options**, and improve service delivery across MCO networks. This aligns with the vision of the [National Digital Health Mission \(NDHM\)](#).

## Role of Public Policy in MCO Implementation

▪ **NITI Aayog Report:**

- In 2021, NITI Aayog recommended **an outpatient care insurance scheme** based on a subscription model to generate savings through better care integration.
- Managed care systems could **streamline management protocols**, consolidate dispersed practices, **and emphasise preventive care, providing a sustainable solution to outpatient care coverage.**

▪ **Ayushman Bharat Mission:**

- The mission announced incentives for opening hospitals in **underserved areas**, prioritizing PMJAY beneficiaries.
- **Similar incentives could be designed** for MCOs to serve PMJAY patients and private clients, expanding awareness and demand for MCOs over time.

## Conclusion

Universal health coverage is a **complex challenge** that requires **multifaceted solutions**. Managed Care Organizations (MCOs) can significantly contribute to India's healthcare landscape. By **fostering public support** and gradually implementing MCOs, along with **adopting comprehensive financial strategies**, India can make substantial progress toward achieving universal health care.

**Drishti Mains Question:**

Q. Discuss how Managed Care Organizations (MCOs) can play a pivotal role in strengthening the health system in India.

## UPSC Civil Services Examination, Previous Year Question (PYQ)

**Prelims:**

**Q. Consider the following: (2011)**

1. Right to education
2. Right to equal access to public service
3. Right to food.

**Which of the above is/are Human Right/Human Rights under the “Universal Declaration of Human Rights”?**

- (a) 1 only
- (b) 1 and 2 only
- (c) 3 only
- (d) 1, 2 and 3

**Ans: (d)**

**Q. ‘SWAYAM’ an initiative of the Government of India, aims at (2016)**

- (a) promoting the Self Help Groups in rural areas

(b) providing financial and technical assistance to young start-up entrepreneurs

(c) promoting the education and health of adolescent girls

(d) providing affordable and quality education to the citizens for free

**Ans: (d)**

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**Mains:**

**Q.** Appropriate local community-level healthcare intervention is a prerequisite to achieve 'Health for All' in India. Explain. (2018)

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