



## Perspective: Vocal for local

**For Prelims:** [Vocal for Local](#), [One District One Product](#), [MSME](#), [Make in India](#)

**For Mains:** [Role of Vocal for Local in Self-Reliance](#)

### What is the Context?

The Prime Minister of India recently urged everyone to be **vocal for local** and further **India's progress**. He acknowledged the **hard work of 140 crore Indians** in this direction.

- **Vocal for local** is a **mission of the country** to be **self-sufficient in goods production, self-reliance**, and supply, and to **engage in self-consumption** of items produced. This is the ultimate step towards leveraging [domestic manufacturing capabilities](#) and understanding the impact of this clarion call on various sectors of the economy.

### How does "Vocal For-Local" Enhance Local Industries, Products, and Exports?

- **Strengthening Local Industries:**
  - **Increased Visibility and Consumer Awareness:**
    - The Vocal for Local campaign **brings attention to locally produced goods**, enhancing their **visibility** both **domestically and internationally**.
    - **Consumer awareness** regarding the significance of **supporting local industries** rises, driving demand for indigenous products.
  - **Government Support and Policy Measures:**
    - **Government initiatives** to promote local industries, such as [financial incentives](#) and [simplified regulatory frameworks](#), create a conducive environment for growth.
    - **Favorable policies** encourage the **development and expansion** of local businesses, making them **more competitive** in the global market.
- **Boosting Product Innovation and Quality:**
  - **Investment in Research and Development:**
    - The Vocal for Local movement **encourages businesses to invest in [research and development](#)** to enhance the quality and innovation of their products.
    - Innovation-driven products not only cater to domestic demand but **also appeal to international markets**, boosting export potential.
  - **Sustainable and Eco-friendly Practices:**
    - With a growing global focus on sustainability, locally produced goods **often align with eco-friendly practices**.
    - Emphasizing sustainable production methods **can position local industries** as responsible contributors to the **global market**, attracting environmentally conscious consumers.
- **Creating a Stronger Export Ecosystem:**
  - **Networking Opportunities:**

- The Vocal for Local initiative **fosters collaboration and networking** among local businesses, creating a **stronger collective presence** in the **global market**.
- **Joint ventures and partnerships** enable **small and medium-sized enterprises (SMEs)** to access new markets and distribution channels.
- **Building Brand Equity:**
  - A commitment to local production **contributes to building strong brand equity for indigenous products**.
  - **Positive perceptions** of locally made goods can translate **into increased demand** from international consumers, thereby boosting exports.

## What is the Impact of this Clarion Call on the Rural Economy?

- **Economic Empowerment:**
  - **Boost to Rural Industries:**
    - "Vocal for Local" has provided a **significant boost to rural industries**, ranging from **handicrafts and agriculture to small-scale manufacturing**.
  - **Income Generation:**
    - The promotion of local products has **led to increased income generation within rural communities**. **Small and medium-sized enterprises (SMEs) in rural areas have experienced a surge in sales**, resulting in higher incomes for local producers.
- **Agricultural Resurgence:**
  - **Revitalizing Agriculture:**
    - "Vocal for Local" has played a **pivotal role in revitalizing the agricultural sector** in rural areas. By promoting locally grown and sourced agricultural products, the **initiative has created new markets for farmers**.
  - **Sustainable Agriculture Practices:**
    - The emphasis on local products has **encouraged the adoption of sustainable agricultural practices**. With **consumers becoming more conscious** of the origin of their food, there is a **growing preference for products cultivated using eco-friendly and traditional farming methods**.
- **Social and Cultural Reinforcement:**
  - **Community Bonding:**
    - The "Vocal for Local" movement has **reinforced a sense of community bonding** in rural areas. As **consumers actively seek out and support local businesses**, there is a **growing connection between producers and consumers**.
  - **Preservation of Cultural Heritage:**
    - Local products often reflect the unique cultural heritage of a region. The "Vocal for Local" initiative has played a role in **preserving and promoting traditional crafts, arts, and practices** that are integral to rural cultures.

## What is the Impact on the MSME Sector After The Vocal For Local Call?

- **Market Expansion:**
  - The call for promoting local businesses has **opened up new avenues for Micro, Small and Medium Enterprises (MSMEs) to expand their market reach**. With increased demand for local products, MSMEs have found **opportunities to enter markets that were previously dominated by larger, multinational corporations**.
- **Government Support and Policies:**
  - In response to the "Vocal for Local" initiative, the government has introduced **various supportive policies and incentives for MSMEs**. These include **financial assistance, easier access to credit, and simplified regulatory processes**.
- **Innovation and Technology Adoption:**
  - To align with the changing market dynamics, MSMEs have **started focusing on innovation and adopting new technologies**.
- **Job Creation and Economic Development:**
  - The growth of the MSME sector, propelled by the "Vocal for Local" campaign, has contributed **significantly to job creation and economic development**.
- **Sustainability and Social Impact:**

- The **emphasis on local businesses aligns with [sustainability goals](#)**, as locally produced goods often have a lower carbon footprint.
- **Challenges and Opportunities:**
  - While the "Vocal for Local" call has **brought about numerous opportunities for the MSME sector**, it has also presented challenges. **Increased competition, the need for quality standards, and the requirement to scale up operations** to meet rising demand are among the challenges faced by MSMEs.

## What are the Various Initiatives Launched by the Government to Boost Indigenous Manufacturing?

- **Make in India Campaign:**
  - **[Make in India](#)** is a **flagship initiative launched in 2014** with the **aim of transforming India into a global manufacturing hub**. The campaign focuses on **promoting innovation, fostering a conducive business environment, and attracting foreign investment**.
- **National Manufacturing Policy (NMP):**
  - The **[National Manufacturing Policy](#)**, **introduced in 2011**, outlines a comprehensive roadmap for the growth of the manufacturing sector. It aims to increase the share of manufacturing in the country's **Gross Domestic Product (GDP)**, **create employment opportunities, and promote inclusive and sustainable development**.
- **Atmanirbhar Bharat Abhiyan:**
  - Launched in response to the challenges posed by the **[COVID-19 pandemic](#)**, the **[Atmanirbhar Bharat Abhiyan \(Self-Reliant India Campaign\)](#)** is a **holistic initiative aimed at making India self-sufficient across various sectors**.
- **Production-Linked Incentive (PLI) Schemes:**
  - To incentivize domestic manufacturing and attract investments, the government has **introduced [PLI schemes](#) across sectors like electronics, pharmaceuticals, textiles, and more**. These schemes **offer financial incentives to companies based on their incremental production**, thus encouraging them to expand and modernize their manufacturing facilities.
- **National Capital Goods Policy:**
  - The **[National Capital Goods Policy, launched in 2016](#)**, aims to increase the **share of capital goods in total manufacturing activity**. By **promoting research and development, skill development, and technology acquisition**, the policy strives to enhance the competitiveness of the capital goods sector, which is crucial for the overall growth of manufacturing.
- **Skill Development Initiatives:**
  - Recognizing the importance of a skilled workforce for the manufacturing sector, the government has launched **various skill development initiatives**. Programs like **Skill India aim to train individuals in relevant technical skills**, making them industry-ready and contributing to the growth of indigenous manufacturing.
- **Ease of Doing Business Reforms:**
  - The government has implemented a **series of reforms to improve the [ease of doing business in India](#)**. **Streamlining regulatory processes, reducing bureaucratic hurdles, and enhancing infrastructure** are critical aspects of these reforms.
- **One District One Product:**
  - The **'[One District One Product](#)'** program is a strategic initiative undertaken by governments **to identify and promote a single unique product from each district**.
  - The **goal is to harness local expertise, resources, and traditional skills** to develop these products, thereby fostering economic growth at the grassroots level.
  - Every state government is encouraged to identify **one unique district product**.

## What is the Role of Technology in Promoting and Boosting Local Products in India?

- **E-Commerce Platforms as Catalysts:**
  - One of the primary avenues through which technology has propelled local products is

the [rise of e-commerce platforms](#). The digital marketplace has allowed local artisans and small businesses to reach a broader audience without the constraints of physical storefronts. Platforms like Flipkart, Amazon, and others have provided a **virtual marketplace where local products** can compete on a level playing field with larger, more established brands.

▪ **Digital Marketing Strategies:**

- The **advent of digital marketing tools** has further amplified the reach and visibility of local products. [Social media platforms](#), **search engine optimization (SEO)**, and targeted online advertising enable local businesses to create a compelling online presence.
- Through these strategies, **artisans and entrepreneurs can tell their unique stories**, highlight the authenticity of their products, and engage with a digitally-savvy consumer base.

▪ **Supply Chain Innovation:**

- **Technology has played a pivotal role in transforming traditional supply chains**, making them more efficient and transparent. From farm-to-fork tracking systems in the agricultural sector to [blockchain-enabled traceability](#) in the **handicraft industry**, **innovations in supply chain management** have instilled confidence in consumers regarding the origin and quality of local products.

▪ **E-Governance Initiatives:**

- **Government-led initiatives** leveraging technology have also contributed significantly to promoting local products. **Digital platforms for registrations, certifications, and market access** have reduced bureaucratic hurdles for small businesses. The '[Digital India](#)' campaign, for instance, has **facilitated the integration of local producers into the digital ecosystem**, providing them with the tools and infrastructure needed to navigate the online marketplace effectively.

▪ **Collaboration and Networking:**

- Technology has **enabled local businesses to collaborate and network more efficiently**. **Online platforms and forums** dedicated to specific industries or regions serve as virtual marketplaces where producers can share insights, form partnerships, and collectively address challenges.

▪ **Challenges and Considerations:**

- **Issues such as digital literacy, access to technology, and the [digital divide](#)** must be tackled to ensure that the **benefits of technological advancements are inclusive and reach even the most remote producers**.

## What is the Way Forward for the Vocal for Local Initiative?

▪ **Awareness and Promotion:**

- **Increased awareness campaigns** through [digital and traditional media](#) can educate consumers about the importance of buying local, highlighting the value and uniqueness of indigenous products.
- **Collaborations with influencers, social media campaigns, and showcasing success stories** of local entrepreneurs can amplify the message.

▪ **Policy Support and Infrastructure:**

- **Government policies should focus on creating an enabling environment**, offering financial incentives, tax breaks, and infrastructure development to support local industries.
- **Strengthening [logistics](#), improving access to markets, and providing [skill development programs](#)** can bolster the production and distribution of local goods.

▪ **Technology Integration:**

- **Embracing digital platforms, e-commerce, and technological advancements can empower local businesses** to reach a broader audience, both domestically and internationally.
- **Encouraging innovation and R&D investments** in local industries can enhance product quality, diversify offerings, and meet evolving consumer demands.

▪ **Collaboration and Partnerships:**

- **Foster collaborations between government bodies, private sectors, [NGOs](#), and academia** to create comprehensive strategies for the sustainable growth of local industries.



- **Encourage** [public-private partnerships](#) to develop incubation centers, provide mentorship, and facilitate market linkages for small-scale producers.

## UPSC Civil Services Examination Previous Year Question (PYQ)

### Prelims

**Q. What is/are the recent policy initiative(s) of Government of India to promote the growth of manufacturing sector? (2012)**

1. Setting up of National Investment and Manufacturing Zones
2. Providing the benefit of 'single window clearance'
3. Establishing the Technology Acquisition and Development Fund

**Select the correct answer using the codes given below:**

- (a) 1 only
- (b) 2 and 3 only
- (c) 1 and 3 only
- (d) 1, 2 and 3

**Ans: D**

### Mains:

**Q. "Success of 'Make in India' program depends on the success of 'Skill India' programme and radical labour reforms." Discuss with logical arguments. (2015)**

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