

Promoting Digital Banking

Why in News

Recently, the **Union Minister of State for Finance** has stated in the **Rajya Sabha** that the Government has taken a **number of steps to facilitate digital banking, doorstep banking services and digital lending platforms.**

Key Points

- Digital Banking:
 - It is the digitization (or moving online) of all the traditional banking activities and programs services that were historically only available to customers when physically inside of a bank branch.
 - This includes activities like Money Deposits, Withdrawals, and Transfers, Checking/Saving Account Management, Applying for Financial Products, Loan Management, Bill Pay, Account Services.
- Challenges:
 - Internet access is not the only barrier to adoption of digital payments.
 - Educating users as well as ensuring the security of their data is essential.
- Initiatives Highlighted:
 - EASE Reforms Agenda: It was launched in January 2018 jointly by the government and PSBs.
 - It was commissioned through Indian Banks' Association and authored by Boston Consulting Group.
 - EASE Agenda is aimed at institutionalizing CLEAN and SMART banking.
 - EASE Reforms Index: The Index measures performance of each PSB on 120+ objective metrics. The goal is to continue driving change by encouraging healthy competition among PSBs.
 - **EASE 1.0:** The EASE 1.0 report showed significant improvement in PSB performance in resolution of **Non Performing Assets** (NPAs) transparently.
 - EASE 2.0: EASE 2.0 builds on the foundation of EASE 1.0 and introduced new reform Action Points across six themes to make reforms journey irreversible, strengthen processes and systems, and drive outcomes.
 - The six themes of EASE 2.0 are: Responsible Banking; Customer Responsiveness; Credit Off-take, PSBs as UdyamiMitra (SIDBI portal for credit management of MSMEs); Financial Inclusion & Digitalisation; and Governance and Human Resource (HR).
 - Ease 3.0: It seeks to enhance ease of banking in all customer experiences, using technology viz. Dial-a-loan, Partnerships with FinTechs and E-commerce companies, Credit@click, Tech-enabled agriculture lending, EASE Banking Outlets etc.
 - Ease 4.0: State-run banks will focus on co-lending with non-banking firms, digital agriculture financing, synergies and technological resilience for 24x7 banking as part of their reforms agenda for this fiscal, Ease 4.0.
 - PSBloansin59 minutes.com:
 - Initiation of digital lending has been made contactless through PSBloansin59 minutes.com, using triangulation of credit bureau, income-tax and goods and

services tax (GST) data, to provide online in principle approval for Micro, Small and Medium Enterprises (MSME) loans.

- Trade Receivables Discounting System (TReDS) Platform:
 - Online bill discounting for MSMEs has been enabled on a competitive basis through Public Sector Banks (PSBs) onboarding onto the TREDS platform and the proportion of online discounted bills has grown rapidly.
 - **Bill Discounting** is a trade-related activity in which a company's unpaid invoices which are due to be paid at a future date are sold to a financier (a bank or another financial institution).
- Jeevan Pramaan' Initiative:
 - This **initiative for pensioners** has enabled senior citizen pensioners the facility to update their annual life certificate online.
- Doorstep Banking Services:
 - PSB Alliance, an initiative of all PSBs and Indian Banks' Association, has launched doorstep banking services for all customers.
 - Through 'Door Step Banking', customers can avail major Banking transaction services at their Doorstep.

• Current Status:

- Now, nearly 72% of financial transactions of PSBs are done through digital channels, with doubling of customers active on digital channels from 3.4 crore in FY 2019-20 to 7.6 crore in FY 2020-21.
- The share of financial transactions undertaken through home and mobile channels has increased from 29% in FY 2018-19 to 76% in FY 2020-21.

Way Forward

- Digital is the only way forward. Banks will have to hitch to this bandwagon by adapting new age technologies like <u>Blockchain</u>, <u>Artificial Intelligence</u>, <u>Machine Learning</u>, and <u>Internet of Things</u> (IOT).
- Cross-selling through Intelligent Analytics driven on the strength of big data and curated product offerings for different customer segments is what will distinguish banking offerings.

Source: PIB

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